

FORT HILL COMPANY

Drive Learning Transfer • Deliver Results

Learning speed and agility are essential to stay competitive in today's fast paced, knowledge-based economy. Training and development have a vital role to play in this regard provided new knowledge and skills are transferred and applied to the work of the individual and firm.

Fort Hill Company specializes in helping organizations earn a better return on their training and development investments. Over the past 10 years, we have provided our solutions to many of the world's leading organizations to guarantee learning gets transferred and results are produced.



Only one out of six learners improve their performance.

The problem is that too much learning gets left at the classroom door, failing to produce the desired results. Learning leaders themselves estimate that only one in six learners actually improve their performance.

Fort Hill's programs dramatically increase learning transfer.

We guarantee it.

No organization can afford to leave that much value unrealized. That's why at Fort Hill, we have dedicated ourselves to helping companies improve the return on their training investment. We have developed tools and processes that increase learning transfer and improve results. We guarantee it.



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Our unique approach has three key elements.

Manage Learning as a Process

Great learning events are necessary—but they are not sufficient to turn learning into business results. Fort Hill's 6Ds™ process, described in our best-selling book *The Six Disciplines of Breakthrough Learning* is a practical and proven method for getting better value from training and development.

Drive Learning Transfer

Learning transfer is the weakest link in most learning and development programs. Research indicates that more than half—and in some cases 80% or more—of the value of training is lost as a result of inadequate transfer. Fort Hill developed the first practical, scalable—and still the most-widely used—Learning Transfer Management System. *ResultsEngine* has helped over 100,000 participants get greater value from corporate training programs.

Engagement is Essential

The evidence is clear: You need to engage both participants and their managers to turn learning into results. Fort Hill offers both online and print versions of Engagement Tools that boost interaction and commitment to learning as a competitive edge.



Learning Transfer Guaranteed

Fort Hill Company also provides consulting services that include design, implementation, measurement and evaluation of training and development programs, as well as workshops that show you how to implement the 6Ds effectively. Based on our work in hundreds of programs, we know that our systems and processes can boost learning transfer in your organization too. **We guarantee it.**

Learn More

To learn more about how to enhance engagement and increase results of training and development, please visit us online at www.forthillcompany.com or call 302.651.9223.

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1013 Centre Rd, Ste. 102, Wilmington, DE 19805 302.651.9223 www.forthillcompany.com